

Jesús Gabriel López Saucedo

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E-mail: gic_c@hotmail.com | Marital Status: Single | Age: 26



Professional Objective:

To be a key member of a company which provides me the opportunity to impulse my career by developing new skills and knowledge. I am seeking growth and stability to fulfill my long-term goals, and to contribute to the company's success and growth, along with mine.

EDUCATION

Bachelor in International Business - Facultad de Contaduría Pública y Administración | UANL

August 2009 – December 2013

Master Degree in International Business – Centro de Desarrollo Empresarial y Posgrado de FACPYA | UANL

May 2016 – December 2018

WORK EXPERIENCE

Procurement Project Manager Specialist | Honeywell Automotive – Oct 2017 - Present

Project Management

Coordinate Internal Resources and third parties for the flawless execution of Transition Projects.

Ensure that all projects are delivered on time, within specifications and approvals.

Risk management to minimize project risks.

Capital Expenses Requests.

Projects Data Base Maintenance & Uploads.

Sourcing Project Manager and Purchasing Coordinator | Fabricantes de Equipos para Refrigeración (FERSA, TORREY) – Mar 2016 – Sept 2017

Prices, sales terms and DPO negotiation with domestic and foreign suppliers, cost reduction projects, supporting purchasing and engineering departments with projects and developing new suppliers.

Research pricing information and compare prices and quotations.

Monitor all purchase requisitions and handle adjustments with vendors.

Building and monitoring the execution of the monthly purchasing plan.

Sourcing Project Manager | TORREY Refrigeration - June 2015 – February 2016

Prices, sales terms and DPO negotiation with domestic and foreign suppliers, cost reduction projects, supporting purchasing and engineering departments with projects and developing new suppliers.

Sourcing Project Manager Jr. | TORREY Refrigeration - June 2014 – June 2015

Cost reduction projects, new suppliers' development, managing suppliers and support to the purchasing process.

Sales Development Intern | PepsiCo Mexico Foods - August 2013 – December 2013

Monitoring sales initiatives, sales and SOM analysis, project management.

Purchasing Intern | Polomex Marcopolo, S.A. de C.V. - August 2012 – July 2013

IM&S purchasing process, evaluating and monitoring suppliers' performance, report building.

COURSES & CERTIFICATES

PMP Series; Project Management Professional Courses, LearnSmart's 2018 (Waterfall & Agile)

Greenbelt Six Sigma & design for Six Sigma 2018

Baygroup Negotiating with Suppliers 1 (NWS1) 2018

Baygroup Negotiating with Suppliers 2 (NWS2) 2018

Exceptional Presentations – Baker Communications 2018

Becoming the Chinese Competitor (BCC) 2017

Leading with Integrity 2016

LANGUAGES

Spanish – Native Speaker

English 90% – Bilingual School

French 70% – UANL Languages Center (2009 – 2012) – Certificate

SKILLS

- **MS Project**
- **SAP - Advanced**
- **Atlassian JIRA Software - Advanced**
- **Microsoft Office (PowerPoint, Excel, Word, Outlook) - Advanced**
- **Micro Strategy - Advanced**
- **Problem Solving & Project Management**
- **Efficient working under pressure**
- **Strong analysis, negotiation, and communication skills**
- **Assertive Communication**
- **Results oriented**
- **Able to relocate immediately**

REFERENCES

- **Gisela Sánchez: 8123193217**
- **Dulce González: 8111660309**
- **Isabel Galindo: 8114136977**
- **Natalia Jimenez: 8111794155**